



Home: [REDACTED]

Email: [REDACTED]

Phone: [REDACTED]

LinkedIn: [REDACTED]

Gender: Male Date of birth: [REDACTED]

Nationality: Italian

WORK EXPERIENCE

[01/09/2022 – Current]

Business consultant

Light:Guard GmbH

Independent consultant (Partita IVA), mainly working for a highly R&D-intensive German start-up in the field of wind energy (Light:Guard GmbH). I provide services in the areas of: Technology Strategy Business Development (international expansion), Sales, Key Account Management.

[02/2023 – Current]

Member Board of Directors

Opera Universitaria di Trento

Elected as student representative. Member of two Board commissions: scholarship call and cultural events.

[01/06/2022 – 31/08/2022]

Working Student

Light:Guard GmbH

City: Dresden Country: Germany

Activities: implementation of a new ERP system; writing queries for Jira (Project Management software), change management-related activities (process analysis and optimization).

[21/03/2022 – 13/05/2022]

Research Intern

University of Trento

Internship at the Department of Economics and Management, University of Trento - Research Group "Behavioural Economics and Economic Choices". Bibliographical Research on public goods and tax evasion.

Tutor: prof. Sandro Casal (Chair of Public Economics)

[10/2020 – 03/2021]

Tutor

University of Trento - Department of Economics and Management

EDUCATION AND TRAINING

[11/2024]

National PhD in Artificial Intelligence

Sant'Anna School of Advanced Studies

City: Pisa Country: Italy

[09/2022 – 07/2024]

Master of Science in Innovation Management

University of Trento & Sant'Anna University of Pisa (joint degree)

Final grade: 110/110 cum laude Thesis: A patent analysis of AI-based green technologies stylized facts and forecasting (Supervisors: prof. Andrea Mina & prof. Andrea Vandin)

[09/2022 – Current]

2nd level Honours Student (Allievo Ordinario) in Economics and Management

Scuola Superiore Sant'Anna

After passing the competition, I was selected as honours student. For that, I have to take 130 hc of additional courses each year, and I receive free accommodation and other services from the university. At the end of the programme, I will be awarded a 'Diploma di Licenza Magistrale', which is equivalent by law to a second-level Master's degree.

[09/2019 – 09/2022]

Bachelor in Economics and Management

University of Trento

Final grade: 110/110 cum laude

Main courses: Microeconomics, Macroeconomics, Business Finance, Organization Theory, Marketing Analysis, Accounting, Mathematics, Statistical Inference, and Law.

[10/2021 – 10/2022] **Bachelor in Business and Economics ("Wirtschaftswissenschaften")**

Technische Universität Dresden

Address: 01069, Dresden, Germany | **Final grade:** 1.3 (A)

During the Double Degree programme (third year of Bachelor) in Dresden, I took courses in various areas, including Economic Policy and Political Economy, Management and Marketing, Econometrics, and Business Informatics.

[09/2014 – 07/2019] **Secondary School Diploma**

High School "B. Russell" - "Liceo Scientifico"

Address: 4th November Street, 35, 38023, Cles, Italy | **Final grade:** 100/100 cum laude

LANGUAGE SKILLS

Mother tongue(s): Italian

Other language(s):

German

LISTENING C1 READING C1 WRITING C1

SPOKEN PRODUCTION C1 SPOKEN INTERACTION C1

English

LISTENING C2 READING C2 WRITING C2

SPOKEN PRODUCTION C2 SPOKEN INTERACTION C2

Spanish

LISTENING B2 READING B2 WRITING A2

SPOKEN PRODUCTION A2 SPOKEN INTERACTION A2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

My Digital Skills

Python | R (software) | SQL basic knowledge | Enterprise-Resource-Planning-Software (ERP) | ECDL Full Certificate | Atlassian (JIRA/CONFLUENCE) | Latex

SOCIAL AND POLITICAL ACTIVITIES

Student Representative

Student Representative - Department of Economics and Management, University of Trento (since 11.2020)

Member of the Student Council of the University of Trento (12.2020-12.2022).

DRIVING LICENCE

Cars: B

COMMUNICATION AND INTERPERSONAL SKILLS

Good communication and interpersonal skills due to volunteering, professional and study experience.

LANGUAGE CERTIFICATES

[19/11/2018] **Goethe C1**

[09/03/2019] **Cambridge Proficiency in English (C2)**

[05/2019 – Current] **Bilingualism Certificate German / Italian - Provincia Autonoma di Bolzano - level C1**

[06/2023 – Current] **TestDAF**